



# Karachi Institute of Economics & Technology



## TRANSCRIPT

Name: Aamir Saifuddin  
Father's Name: Saifuddin Hussain Antaria  
Birth Date: June 28, 1992  
Enrollment No. BB-3-11-5717

Program: Bachelor of Business Administration (4yrs)  
Major: Human Resource Management  
Date of Admission: September 5, 2011  
Date of Completion: May 14, 2017

Gender: Male

Term	Course Code	Course	Credit Hours	Grade	Total Points	Marks	Points
FALL 2011	ACT102	Financial Accounting	3	C	2.0	60	6
	COM1301	English-I (Proficiency)	3	C+	2.5	66	7.5
	IPTD310	Entrepreneurial Project	2	B+	3.5	80	7
SPRING 2012	MAN102	Principles of Management	3	C	2.0	63	6
	OTH111	Sports/Arts1	.5	A	4.0	90	2
SUMMER 2012	MAN202	Business and Labour Laws	3	B	3.0	74	9
	OTH112	Sports/Arts2	.5	C	2.0	65	1
FALL 2012	COM 1302	English II (Public Speaking)	3	C+	2.5	66	7.5
	OTH113	Sports/Arts3	.5	A	4.0	90	2
	QT102	Business Mathematics	3	C	2.0	64	6
SPRING 2013	ECO102	Micro Economics	3	B	3.0	72	9
	QT201	Advanced Business Mathematics	3	C	2.0	61	6
SUMMER 2013	MAN101	Organizational Behaviour	3	C+	2.5	70	7.5
	SS201	Business Ethics	3	A	4.0	87	12
FALL 2013	MAN303	Human Resource Management	3	C	2.0	62	6
	MKT201	Principles of Marketing	3	B	3.0	75	9
	OTH114	Sports/Arts4	.5	A	4.0	90	2
	SS401	Analysis of Pakistani Industries	3	B+	3.5	79	10.5
SPRING 2014	ACT102	Intermediate Accounting	3	C+	2.5	66	7.5
	ECO202	Information Economy	3	C+	2.5	69	7.5
	OTH115	Sports/Arts5	.5	A	4.0	90	2
	SS702	Foreign Language	3	B+	3.5	78	10.5
	SS704	Psychology & Philosophy	3	C+	2.5	70	7.5
SUMMER 2014	ACT301	Managerial Accounting	3	C+	2.5	66	7.5
	IS 412	Enterprise Resource Planning	3	B+	3.5	82	10.5
	OTH116	Sports/Arts6	.5	A	4.0	90	2
FALL 2014	FIN201	Introduction to Business Finance	3	C	2.0	60	6
	MKT325	Marketing Management	3	B	3.0	73	9
	OTH117	Sports/Arts7	.5	A	4.0	90	2
	QT205	Statistical Inferences	3	C	2.0	64	6
	SS104	History of Ideas	3	C+	2.5	66	7.5
	SS703	Social Advocacy	3	B+	3.5	78	10.5
SPRING 2015	ECO101	Macro Economics	3	B	3.0	72	9
	FIN302	Financial Management	3	C	2.0	60	6
	MAN304	Methods of Business Research	3	C	2.0	60	6
	MAN403	Strategic Management	3	C	2.0	63	6
	MKT413	Entrepreneurship	3	C	2.0	63	6
	OTH118	Sports/Arts8	.5	A	4.0	90	2
SUMMER 2015	ECR6509	English III (Official Communication & Report Writing)	3	C	2.0	63	6

Registrar

Grades: (effective SPRING 2013) A=87-100% B+=78-86% B=72-77% C+=66-71% C=60-65%  
Grades: (effective FALL 2006) A=85-100% B+=78-84% B=72-77% C+=66-71% C=60-65%

Dean

Points: A = 4 B+ = 3.5 B = 3 C+ = 2.5 C = 2 F = 0

Credits: CR=Other Credits TR=Transferred credits

CGPA: Sum of (Credit Hours x Grade Points for each course) / Graded Credit Hours

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Term	Course Code	Course	Credit Hours	Grade	Total Points	Marks	Points
SUMMER 2015	MKT403	Consumer Behaviour	3	B	3.0	72	9
FALL 2015	FIN405	Analysis of Financial Statement	3	B	3.0	75	9
	MAN402	Performance Management	3	C+	2.5	67	7.5
	MAN405	Training and Development	3	C+	2.5	68	7.5
SPRING 2016	MAN101	Recruitment and Selection	3	B	3.0	74	9
	MAN609	Compensation & Benefits Management	3	C	2.0	60	6
	SSC3315	Pakistan & Islamic Studies	3	C+	2.5	66	7.5
FALL 2016	IPT693	Final Project-1	3	B+	3.5	80	10.5
	MAN 416	Project Management Processes	3	B	3.0	72	9
SPRING 2017	COM 1301	English-I (Proficiency Development)	3	C+	2.5	66	7.5
	IPTD307	Internship	1	CR			
	MAN655	Production Management	3	C+	2.5	69	7.5

CGPA: 2.65 Marks: 71.92% Graded Courses: 50 Graded Credits: 129 Total Points: 343.00  
Credits Required: 129 Other Credits: 1 Earned Credits: 130

Aamir Saifuddin has satisfactorily completed the required course work, final year project and internships at Integration Xperts for the award of the degree of Bachelor of Business Administration (4 Years).

Registrar

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