

AJMAL SHAH

Email Address: ajmalshahkashif@gmail.com
ajmalshahkashif@hotmail.com

Mobile Number: +923128715197, +923168947577

Address: House # 2111, Service Road West, I-10-1, Islamabad, Pakistan

ASP.NET + SALESFORCE + DYNAMIC 365 CONSULTANT

Expert in ASP.Net (MVC + Forms) & Salesforce Development

Basic Skills Summary

- ❖ ASP.NET (MVC 4/5/Core + Web Forms)
- ❖ Salesforce CRM
- ❖ Microsoft Dynamics 365/CRM
- ❖ API's
- ❖ MS & My SQL Server
- ❖ Entity Framework
- ❖ APEX
- ❖ Visualforce Pages
- ❖ Triggers
- ❖ JavaScript
- ❖ JQuery
- ❖ LINQ
- ❖ Plugins
- ❖ SQL Server Reporting Services
- ❖ Workflows/Actions
- ❖ Process Builders
- ❖ VBScript
- ❖ AJAX
- ❖ Bootstrap
- ❖ Telerik kendo UI
- ❖ HTML5 + CSS3
- ❖ ADO.NET
- ❖ Crystal Reports
- ❖ Strong OOP Concepts

Additional Skills Summary

Stored Procedures, SQL Functions, Code + DB first approaches, Triggers, Responsive Webpages using Bootstrap & jQuery, High Charts, Project Management, Dashboards, Scheduling, SQL Server 2008/2012/2014, Visual Studio 2017/2019, Strong English Communication skills

Professional Summary

A professional **.Net + Salesforce CRM + Dynamics 365 Developer** possessing **5 years' experience** in Software Engineering concepts including designing, programming, implementation and testing

- Hands-on experience on different architectures and design patterns by using various software tools, languages and methodologies with specialized expertise in .NET platform.
- Strong Skills in developing **3-Tier and N-Tier** Architecture systems.
- Developed webpages using **MVC 4, 5 and Core**. Also have a deep knowledge of **Web Forms**
- Proven experience of **Dynamic CRM, PowerBI, SSRS, SSIS**
- Strong knowledge of **Apex language, it's triggers & Visualforce Pages**
- Worked extensively on **Entity Framework** & retrieved databases using **LINQ queries**
- Hands on Data Adapter, Dataset, Data reader as part of **ADO.NET** to access and update database.
- Made responsive & dynamic web pages using **JQuery, KendoUI, AJAX, Bootstrap, Razor, CSS3 & HTML5**
- Enhanced features and functionality using **Plugins, Workflows, Process Builders, Actions, Dialogues and Web Resources**.
- Extensive experience in SQL Server Database design, backups, restoration, scripting, developing **Stored Procedures, and Triggers** using **SQL Server & MySQL**.
- Have a proven experience of many CRM applications like **Dynamics CRM, Salesforce CRM, HubSpot CRM, Sugar CRM**
- Vast experience of integrating one application into another application
- Have strong concept of **Object-Oriented Programming (OOP), Data Structures & Operating systems**
- Hands on **Repository Patterns, Generic Repository, Dependency Injection & Crystal Reporting Service**.
- Proven experience of **Enterprise Resource Planning (ERP) + Customer relationship Management (CRM) + Health Related (EMR) App's + Chatting App's (Alive5)**
- IDE's used are VS2012, **VS2013, VS2017, VS2019**
- Strong English communication skills
- A high tolerance of stress and enjoys responsibilities.
- Action-oriented, quick learner and result-focused.

Organizations

Gole Technologies PVT. (LTD)

WORK DURATION: 1/05/2019 – 1/02/2021

RESPONSIBILITIES: **Salesforce CRM Customization + Dynamics 365 Customization + CRM Integration**

KAC PVT. (LTD)

WORK DURATION: 01/02/2018 – 30/04/2019

RESPONSIBILITIES: **ASP.NET (MVC) DEVELOPMENT (Backend + Front)**

TechGallop Pvt. (LTD)

WORK DURATION: 7/03/2016 – 08/11/2017

RESPONSIBILITIES: ASP.NET (MVC + Web Forms) DEVELOPMENT (Backend + Front)

Professional Projects

Enterprise Resource Planning -Cloud (ERP-CLOUD)

Project Name: ERP-CLOUD

Language: ASP.NET

Tools: Asp.Net MVC, SQL Server 2014, Entity Framework, LINQ, Ajax, Bootstrap, JQuery, HTML5, CSS3

Link: <http://demo.erpcore.net/> (Email: admin@admin.com, Password: 123)

Description:

- A complete user-friendly application for organizations of any size
- It has the following sub modules
- **(a)** Purchases **(b)** Sales **(c)** Manufacture **(d)** Journal **(e)** Inventory **(f)** Fixed Assets **(g)** Payroll **(h)** Banking **(i)** Tax Manager **(j)** Benefits **(k)** Deductions **(l)** Chart of Accounts **(m)** Configurations management
- It manages different categories of vendors & Customers
- It has full life cycle of purchase order i.e., Purchase Order, Purchase Invoice, Goods Received Note & Purchase Return
- It has full life cycle of Sales order i.e., Sale Order, Sale Invoice, Goods Received Note & Purchase Return
- It also manages different type of benefits, deductions & charges
- It also manages full complete manufacturing phases covering Process Category, Process, Process Ranking, Bill of Material, Issuance and Production.
- It has a complete Inventory system managing Items, its categories, its measuring units, Items Opening Quantity, Pricing & Items Tax
- It helps you maintain record of Fixed Assets also
- It has a complete Payroll System. It covers Employees Categories, Employees, Attendance, Salaries, Transactions, Allowances, Deductions & their related reports
- It has sub-Banking module also which covers Vendors Payables, Salary Payable, Customer Receivables, Advance Payments and Bills.
- It also has capabilities to manage Tax Type, Tax and Tax Rates
- It has a mature Configuration System. Few of its functionalities are Chart of Accounts, Account Years open and close. It manages other sub modules like Sales, Inventory, Purchase etc. also

My Role: Took part in almost all development areas.

WebSite & Alive5 Chatting App

Project Name: Alive5+WebsiteAlive

Language: ASP.NET

Tools: VB Script, Angular2, API, MySQL, ADO.Net, Ajax, Bootstrap, JQuery, HTML5, CSS3

Link: <https://websitealive.com>

Link: <https://www.alive5.com>

Description:

- This is a complete chatting app
 - It has two modules. (i) Admin side (ii) Operator side
 - Admin will set connection for the desired type of the CRM
 - Admin will set entities & field settings
 - A chatter can ping a representative.
 - After completing chat b/w client & support team, customer representative can tag this chat with any of the crm
 - This chatting app is integrated with Dynamics CRM, Salesforce CRM, HubSpot CRM, Sugar CRM.
 - Customer representative can create a new account, contact, lead or opportunity etc. Then tag the chat with newly created entity
 - It has automated Chatbot + Video Option
-

[Credit Law Solution-Customer Relationship Management \(CLS-CRM\)](#)

Project Name: CLS-CRM

Language: ASP.NET

Tools: Asp.Net, SQL Server 2014, Entity Framework, LINQ, Ajax, Bootstrap, JQuery, HTML5, CSS3

Link: <http://creditrepairoperator.com/>

Description:

- Signup, sign in, forgot password, reset password and account verification.
- Credit Repair Cloud has all the tools to manage your business, to minimize your work flow & maximize profit & scalability.
- The whole app is divided in Main + Client + Affiliate Modules
- Manage your brand with your own portal called "Affiliate Portal".
- Market Business.
- Retain customers.
- Guide people to your business & gather the entire prospective customer's information in a simple CRM (Database).
- Improve credit reports and generate dispute letters.
- Get paid faster with automated recurring billing.
- Communicate with bureaus on behalf of client.
- Repair & improve client credits.
- Automatically generate letters and templates for bureaus

My Role: Took part in almost all development areas.

[TechGallop-Electronic Medical Record \(TG-EMR\)](#)

Project Name: TG-EMR

Language: ASP.NET

Tools: Asp.Net, SQL Server 2014, Entity Framework, LINQ, Ajax, Bootstrap, JQuery, HTML5, CSS3

Description: Following are the main features of the project.

- Helps provider to monitor patient medication history
- Helps in gathering medical and clinical data in one provider's office.
- Provide facility for patients to take appointments
- Helps in identifying patients who are due for preventive visits and screenings.
- Monitors how patients measure up to certain parameters such as vaccinations & blood pressure readings.

My Role: Took part in almost all development areas.

[FindaDoctor.com](http://findadoctor.com)

Project Name: FindaDoctor

Language: ASP.NET

Tools: Asp.Net, SQL Server 2014, Entity Framework, LINQ, Ajax, Bootstrap, JQuery, HTML5, CSS3

Link: <http://findadoctor.com.pk/>

Description: Following are the main features of the project.

- Helps patients to find a specialist
- On the basis of city & specialty, patient can find a doctor address, contact no & timing etc.
- Also provide facility for doctors & physicians to register & add their clinical related record.

My Role: Took part in Backend + Maintenance.

[PizzaApp](http://thepizzapp.com/)

Project Name: pizzaApp

Language: ASP.NET

Tools: Asp.Net, SQL Server 2014, Entity Framework, LINQ, Ajax, Bootstrap, JQuery, HTML5, CSS3

Link: <http://thepizzapp.com/>

Description: Following are the main features of the project.

- To open a franchise, first you have to register as Seller
- On opening of pizzaApp on mobile, you will all nearby shops/sellers
- You will get all products & categories of the selected shop/seller
- Select desired products & add them into cart
- Your order, order type & payment method will be processed

My Role: Took part in backend development

[HOPS hour bike](#)

Project Name: HCLS+HOPS

Language: ASP.NET

Tools: Asp.Net, SQL Server 2014, Entity Framework, LINQ, Ajax, Bootstrap, JQuery, HTML5, CSS3

Description: Following are the main features of the project.

- It was a UK based Hour Bike System.
- Bikers can get bikes on rents.
- Bikes can be hired using cash or using a bank card at the station
- Bikers can contact nearby stations for help.
- Return bike to any of the hundreds of docking stations across the city

My Role: Took part in almost all development areas.

Academics

Degree: MCS

Year: 2015

CGPA: 3.2

University: University of Arid Agriculture, Murree Road Rawalpindi

References

Name: Hassan Shahzad

Organization: TechGallop Pvt. Ltd

Designation: Software Engineer

Contact No: +923224029488

Name: Daniyal Akbar

Organization: KAC Pvt. Ltd

Designation: Software Engineer

Contact No: +923336687599

Name: Azhar Khan

Organization: Ioptime Pvt. Ltd

Designation: Salesforce Team Lead

Contact No: +923475470553