

# RASIKH MISBAH

## PROCUREMENT EXECUTIVE

### CONTACTS



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House# B-2 BLOCK N, NORTH NAZIMABAD, KARACHI, 74600

### LANGUAGES



English



### SKILLS



Financial records and processing

Positive learning process

Relationship development

Reports generation and analysis

Communications

Popular trends

Sales

Quick learner

### WORK EXPERIENCE



NOV 2018

PRESENT

#### PROCUREMENT EXECUTIVE

*IBL FRONTIER MARKETS | Karachi*

- Vendor Management
- Habitt homestore procurement
- Habitt factory procurement
- Sales trend analyzing
- Production Planning
- ERP specialist
- Market Research
- Completed daily reports for purchase requisition.

NOV 2016

NOV 2018

#### CATEGORY CONSULTANT

*HABITT- IBL GROUP | Karachi*

- Managing category
- Coordination with sales team and demand planning
- Meeting monthly targets
- Display management
- Order booking and stock reservation
- Sales activation
- Merchandising
- Market Research

DEC 2013

NOV 2016

#### SENIOR SALES EXECUTIVE

*INTERWOOD MOBEL PVT LTD | Karachi*

## PERSONAL DETAILS



**Date of birth**  
22june1991

**Nationality**  
Pakistan

**Marital status**  
Married

- Deals with retail and cooperate clients, including designing the whole office/Kitchen/housing projects layout on 2d and 3d.
- Making Quotations and sending promotional emails for marketing of our company merchandises.
- Total showroom display management and managing demand with proper stock controlling.

APR 2010

### BUSINESS DEVELOPMENT EXECUTIVE

AUG 2012 SHAHNAWAZ PVT LTD (MERCEDES BENZ) | Karachi

- Sales representative
- Build customer's interest on upgradation.
- Managing availability of products through all the stages including export, Bill of lading and custom clearance.

## EDUCATION



2013

### BACHELOR OF TECHNOLOGY

Karachi Institute of Management & Technology | Karachi

2010

### DIPLOMA OF ASSOCIATE ENGINEERING

Karachi Institute of Management & Technology | Karachi

## ABOUT ME



Accomplished Habitt Trend sales 2019 of 120 million across country

## HOBBIES



- Crossfit

- Powerlifting and Swimming