

RASIKH MISBAH

PROCUREMENT EXECUTIVE

CONTACTS



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House# B-2 BLOCK N, NORTH
NAZIMABAD, KARACHI, 74600

LANGUAGES



English



SKILLS



Financial records and processing

Positive learning process

Relationship development

Reports generation and analysis

Communications

Popular trends

Sales

Quick learner

WORK EXPERIENCE



NOV 2018

PRESENT

PROCUREMENT EXECUTIVE

IBL FRONTIER MARKETS | Karachi

- Vendor Management
- Habitt homestore procurement
- Habitt factory procurement
- Sales trend analyzing
- Production Planning
- ERP specialist
- Market Research
- Completed daily reports for purchase requisition.

NOV 2016

NOV 2018

CATEGORY CONSULTANT

HABITT- IBL GROUP | Karachi

- Managing category
- Coordination with sales team and demand planning
- Meeting monthly targets
- Display management
- Order booking and stock reservation
- Sales activation
- Merchandising
- Market Research

DEC 2013

NOV 2016

SENIOR SALES EXECUTIVE

INTERWOOD MOBEL PVT LTD | Karachi

PERSONAL
DETAILS



Date of birth
22june1991

Nationality
Pakistan

Marital status
Married

- Deals with retail and cooperate clients, including designing the whole office/Kitchen/housing projects layout on 2d and 3d.
- Making Quotations and sending promotional emails for marketing of our company merchandises.
- Total showroom display management and managing demand with proper stock controlling.

APR 2010
AUG 2012

BUSINESS DEVELOPMENT EXECUTIVE
SHAHNAWAZ PVT LTD (MERCEDES BENZ) | Karachi

- Sales representative
- Build customer's interest on upgradation.
- Managing availability of products through all the stages including export, Bill of lading and custom clearance.

EDUCATION



2013

BACHELOR OF TECHNOLOGY
Karachi Institute of Management & Technology | Karachi

2010

DIPLOMA OF ASSOCIATE ENGINEERING
Karachi Institute of Management & Technology | Karachi

ABOUT ME



Accomplished Habitt Trend sales 2019 of 120 million across country

HOBBIES



- Crossfit

- Powerlifting and
Swimming