

006 x 003463

BB-2076



Institute of Business & Technology

Be it known that the Board of Governors of the
Institute of Business & Technology
by virtue of the authority vested by law
and on recommendation of the

Faculty of Management & Social Sciences

do hereby confer upon

HIRA SIDDIQI

who has satisfactorily completed the required study
appropriate for this distinction and has therefore been
admitted to the degree of

Bachelor of Business Administration

together with all the rights, privileges and honors
which appertain thereto.

Given at Karachi in the Province of Sindh,
Islamic Republic of Pakistan on
this 14th day of November 2015

Chairman
Board of Governors



Institute of Business & Technology

- Chartered by Govt. of Sindh
- Recognized by Higher Education Commission (HEC), Govt. of Pakistan.

TRANSCRIPT No.W. 102792

FullName:	HIRA SIDDIQUI	Student ID:	BB-2076	Type of Transcript	OFFICIAL								
Father's Name:	AKHTER ALI SIDDIQUI	Program	BBA	Date of Issue	19/2/2015								
Date of Admission	04-Jan-2011	Prog.Status	Complete	Prg.Completion:	5-Jan-2015								
Specialization 1 :	Marketing	Total. A .Crh:	138	Total.E.Crh:	138								
		Total. R .Crh:	138										
S.NO	C.Code	Course Title	Crh	E.Crh	Grade	GP	S.NO	C.Code	Course Title	Crh	E.Crh	Grade	GP
1	ACC101	Principles of Accounting	3	3	C-	2.00	28	MDS101	Introduction to Media & Social Sciences	3	3	B+	3.30
2	ACC203	Financial Accounting & IT	3	3	A	4.00							
3	ACC502	Managerial Accounting & Control Systems	3	3	A	4.00	29	MGT102	Information & Business Management	3	3	B+	3.30
4	CS101	Introduction to Computing	3	3	C+	2.50	30	MGT111	Basic of Research Methods	3	3	A	4.00
5	CSC491	Management Information System	3	3	B-	2.75	31	MGT201	Principles of Management	3	3	A-	3.70
6	ECO101	Micro Economics	3	3	B	3.00	32	MGT204	Project Management	3	3	C	2.25
7	ECO201	Macro Economics	3	3	A-	3.70	33	MGT302	Operations Management	3	3	A-	3.70
8	ECO302	Development Economics	3	3	A	4.00	34	MGT304	Corporate Social Responsibility	3	3	B+	3.30
9	ECO401	Money & Banking	3	3	A	4.00	35	MGT412	Entrepreneurship	3	3	A	4.00
10	ECO411	Analysis of Pakistani Industries	3	3	B+	3.30	36	MGT501	Human Resource Management	3	3	B-	2.75
11	EGL104	Oral & Presentation Skills	3	3	A-	3.70	37	MGT513	Leadership & Organizational Behavior	3	3	A	4.00
12	EGL113	English Writing Skills	3	3	C+	2.50	38	MGT518	Supply Chain Management	3	3	B+	3.30
13	EGL202	Business & Media Communications	3	3	A	4.00	39	MKT607	Brand Management	3	3	B+	3.30
14	FIN211	Introduction to Business Finance	3	3	B	3.00	40	MKT201	Principles of Marketing	3	3	A-	3.70
15	FIN311	Financial Management	3	3	A-	3.70	41	MKT401	Marketing Management	3	3	B+	3.30
16	FIN503	Financial Reporting & Analysis	3	3	A	4.00	42	MKT404	Consumer Behavior	3	3	A	4.00
17	HUM121	Islamiat & Pakistan Studies	3	3	B-	2.75	43	MKT407	Strategic Marketing Management	3	3	A	4.00
18	HUM201	Introduction to Business Law	3	3	A	4.00	44	MKT601	Service Marketing	3	3	A	4.00
19	HUM203	Sociology	3	3	A	4.00	45	MKT603	Personal Selling & Sales Promotion	3	3	A	4.00
20	HUM204	Psychology	3	3	B+	3.30	46	MKT605	Advertising & Media Management	3	3	A-	3.70
21	HUM451	Public Policies	3	3	A	4.00							CGPA :3.50
22	IR301	International Relations	3	3	B	3.00							
23	LNG111	Foreign Language I	3	3	A	4.00							
24	LNG211	Foreign Language II	3	3	A-	3.70							
25	MAT103	Business Maths	3	3	A	4.00							
26	MAT202	Statistics	3	3	B-	2.75							
27	MAT304	Quantitative Analysis for Business	3	3	A	4.00							

***** End Of Transcript *****

Grading Criteria:

A (87-100) = 4.00, A- (84-86) = 3.70, B+ (80-83) = 3.30, B (76-79) = 3.00, B- (72-75) = 2.75, C+ (68-71) = 2.50, C (64-67) = 2.25, C- (60-63) = 2.00, EX = Exempted, TR = Transferred, WD = Withdrawn, Total. A .Crh = Total Attempted Credit hours , Total. R .Crh = Total Required Credit hours , Total. E .Crh = Total Earned Credit hours

Controller of Examinations



Registrar

BJE B 356455

ROLL NO. 615123



Higher Secondary Certificate 2010

This is to certify that Hira Siddiqi
Son/Daughter of Akhter Ali Siddiqi
has successfully completed the **HIGHER SECONDARY CERTIFICATE EXAMINATION** of this Board in **Commerce** Group held in
the month of May 2010 as a Regular/Private Candidate in the
subjects mentioned below and has been placed in C GRADE
by securing 551 MARKS in the Aggregate of 1100/1200/900.

(a) Compulsory Subjects:

1. Urdu Normal I & II
Easy I & II / N.M.T. / Sindhi
History and Culture of Pakistan
Pakistan Studies (For Foreigners)

2. English Normal / Advance

3. Islamic Education / Civics (c)

4. Pakistan Studies (c)

(b) Elective Subjects:

5. Principles of Commerce (BANKING)
6. Economics and Commercial Geography
7. Accounting

Karachi, Pakistan
Dated, the 29th July, 2015.

(This Certificate is issued without any alteration or erasing.)

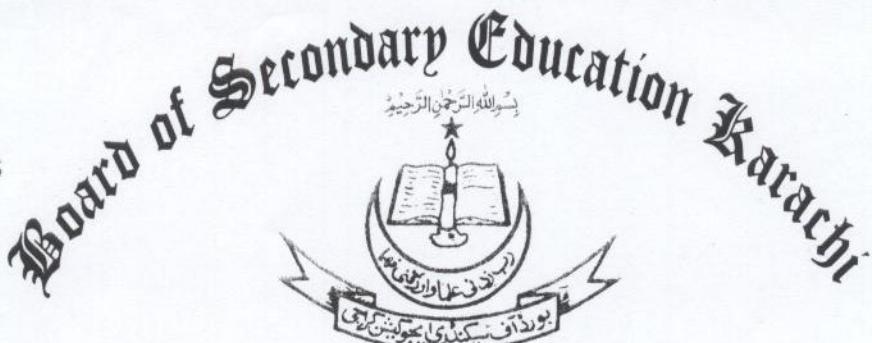
J. Hameed
SECRETARY

Sl. No. S

060393

Roll No.

342061



Secondary School Certificate Examination, 2004

SCIENCE GROUP

Certified that HIRA SIDDIQI

Son/Daughter of AKHTER ALI SIDDIQI

whose date of birth is SEVENTEENTH DAY OF NOVEMBER

one thousand nine hundred EIGHTY SEVEN has duly passed
the Secondary School Certificate Examination held in the
month of MARCH 2004 as A REGULAR Candidate

in the subjects mentioned below and has been placed in

GRADE

B

He/She obtained

525

Marks.

COMPONENT I

SINDHI SALEES

URDU

ENGLISH

PAKISTAN STUDIES

ISLAMIAT

COMPONENT II

MATHEMATICS

BIOLOGY

PHYSICS

CHEMISTRY

COMPONENT III

He/She offered XXXXXXXXX

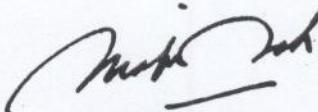
as Vocational Subject and has been awarded grade XX

by his/her Institution on the basis of Internal Assessment

DATED 13-06-2005

Note: This certificate is issued without alteration or erasure.

Please also see on the reverse.



(SHAFIULLAH)
Secretary