

Samuel Shahbaz

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CAREER OBJECTIVE:

I want to excel in this field with hard work, perseverance, and dedication. Where I can be friendly and effectively work with a wide range of personalities.

ACADEMIC QUALIFICATION:

- **FSc** - Pre-medical 2020-2022
- **Metric** - Computer science 2017-2019

PROFESSIONAL EXPERIENCE:

Gul Ahmed (Sales Representative)
One Year

- Generating leads and identifying customer needs
- Meeting or exceeding sales goals and negotiating contracts with prospective clients
- Giving sales presentations and demonstrations of products or services
- Explaining the features and benefits of products or services and helping customers find offers that meet their preferences
- Providing after-sales services and maintaining relationships with existing clients

McDonald's Cashier
One year

- Greeting customers and providing customer service
- Operating a cash register or computer system and scanning or inputting items
- Collecting payments, giving change, and issuing receipts
- Handling coupons, price checks, returns, and refunds
- Counting the money in the cash drawer and reporting sales transactions • Maintaining the cleanliness and order of checkout areas

First Step Communication (Customer Sales Associate)

- I Worked 6 Months as Customer sales associate on Debt outbound campaign
- Maintain strong work ethic and willingness to learn
- Answered questions, comments and concerns relating to our services and products
- Worked to stay up-to-date regarding products and offerings
- Remained professional and polite at all times

SKILLS:

- Computer Knowledge (Microsoft Word, Excel, PowerPoint)
- Strong written and verbal communication skills.
- Problem-solving skills.
- Excellent interpersonal and customer service skills.
- Function well in high-stress atmosphere.
- Ability to lead, guide and motivate people at all levels.
- Innovative ideas.
- Language: (Urdu, English, Punjabi,) **Fluent**