

Waqas Khan

Sales Specialist

I am ambitious and driven. I thrive on challenge and constantly set goals for myself, so I have something to strive toward. I'm not comfortable with settling, and I'm always looking for an opportunity to do better and achieve greatness..



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📍 Liaquatabad 10, H 694, Karachi, Pakistan

📅 03 August, 1996

WORK EXPERIENCE

Sales Executive Rholab Interactive

05/2023 - Present

Karachi, Pakistan

Rholab is a leading, highly innovative Software Agency which aims to revolutionize different aspects of an organization's processes through Technology, eCommerce and Digital.

Achievements/Tasks

- Research and target potential clients, generate leads.
- Cold call people using a given phone directory to sell products .
- Working with other marketing staff to develop unique campaign ideas to market a company's products, services or overall brand identity
- Giving demo and doing a demonstration of how a product works
- Online Bidder (working on freelance, upwork, guru, bark)
- Selling products and services

Sales Executive CIS Pvt Limited

11/2021 - 05/2023

Karachi, Pakistan

Computer Information Services (Pvt.) Limited (CIS) was established in 1988 with an objective to cater growing need of IT solutions for businesses.

Achievements/Tasks

- Research and target potential clients, generate leads.
- Giving demo and doing a demonstration of how a product works
- Working with other marketing staff to develop unique campaign ideas to market a company's products, services or overall brand identity
- Selling products and services

Sales Executive K&N's Pvt Limited

09/2015 - 11/2021

Karachi, Pakistan

Achievements/Tasks

- Works with clients who have complaints, orders, or require information about products/services purchased from the organization
- Work with internal teams to establish standard documentation templates, formats, and styles
- Handle cash, credit, or check transactions with customers
- Selling products

SKILLS

Wordpress

MS Office

Bidding

Sales

Communication

Team Work

EDUCATION

Intermediate Shah Commerce College

2013 - 2015

Karachi, Pakistan

Courses

- Commerce
- Statistics
- Accounts
- Commercial Geography

Matriculation G B S School

2013

Karachi Pakistan

Courses

- Physics
- English
- Mathematics
- Chemistry

LANGUAGES

English

Full Professional Proficiency

Urdu

Full Professional Proficiency

INTERESTS

Artificial Intelligence

Web Development

Digital Marketing

Data Analyst