**Syed Muhammad Ali Shah**

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**Email:** iam.syed.ali007@gmail.com

**Nationality:** Pakistani

**DOB:** 10-03-2002

**EMPLOYMENT HISTORY:**

**Call Sales Representative at Touch Stone Communications Islamabad**



* Seeked out and developed new direct shipping customers
* Provided consistent interaction with existing customers
* Maintained and built account relationships
* Ensured company products, services, rates, pertinent policies and operational changes are communicated to customers on a timely basis.

**Campaigns** :

Auto Warranty 5 month

Home warranty 3 months

Auto Insurance 5 months

**Research Internship at hanns-seidal-foundation HSF**

****

* Conducted research on climate change and its implementations for Pakistan.
* Discussion and Debate on globalization, global conflicts prejudice and parliamentary Diplomacy

Time Period: Two months

**Internship at national Assembly**

* Worked on briefings for conferences, seminars and workshops arranged by multi laterals like United Nations, World Health Organization, International Parliamentary Union, Common Wealth Parliamentarians and World Trade Organization.
* Supporting recruitment process.

Time period: Six months

**Account Executive at Keeptruckin**



* Up sell additional products and services to clients.
* Accepting payments for and Creating Payment arrangements for customers
* Taking calls from customers in catastrophe situation
* Performed all telephone tasks such as taking messages and providing call backs and respond to all caller queries professionally.

Time period: 3 months

**Author at Capital Movement**



* Writing articles and editorials on political issues.
* Opinion on Foreign policy, global conflict, peace and extremism

**EDUCATION:**

**2017-2019**

Fsc Pre medical

IMCB F-8/4

**2019 - 2023**

BS Peace and conflict Studies

National University of Modern Languages (Islamabad, Pakistan)

CGPA: 3.7

**Research Papers**

1. Extremism in Pakistan: How to mitigate it
2. The rise of BRI: Historical Perspectives and Global conflict
3. Conflict Transformation in Kashmir :Role of Parliamentary Diplomacy

**SOCIAL WORK:**

**National Association for Sustainable Development of Pakistan (NASDP)**

Worked on Sustainable Development goals like Climate Action and Quality Education.

Took part in multiple plantation drives.

**PROJECTS:**

**Project Hands & Paws (Animal Shelter)**

The project was launched under SDG 13 ‘Life on land’ and aimed at rescuing and giving shelter to rescued dogs.

**SKILLS**

* MS Word, Excel and PowerPoint
* Google Drive
* Verbal and Written communication
* Good Management Skills
* Team Work
* Good at Exploring
* Salesforce
* Sales loft
* Work well under pressure
* Interpersonal skills
* Active in community services
* Zuora

**KEY COMPETENCIES:**

* Leadership
* Decision making
* Presentation Skills
* Power point
* MS Excel
* MS Word
* Google sheets
* Analytical Skills
* Teamwork

**LANGUAGES:**

* English
* Urdu
* Pashto
* Punjabi
* French (basic)