


# PARKASH DAYAL

Block 8 Clifton Karachi   
+92-3342167915   
parkashdayal99@gmail.com 



## OBJECTIVE

Seeking a challenging role in the sales department, highly motivated to help the organization strengthen its customer relationship. Possess the skill to present a product or service to the clients in a professional way. Flexible to work in challenging environment.



## EDUCATION

### High School | St.Patrick's High School

2011 – 2021

- Matric In [Computer Science]

### Intermediate | Pace College of Advanced Studies

2021 – 2023

- Intermediate In [Computer Science]



## WORK EXPERIENCE

### Telesales Agent | Talksales

- Answering questions about products or the company over chat and via email.
- Take and process orders in an accurate manner.
- Communicate with customers to understand their requirements and needs.
- Keep follow-up with customers for order and resolve queries
- Closing sales.

### Sales Manager | MidoCommerce LLC

- Identifying potential suppliers. Negotiating terms and conditions with the supplier
- Requesting quotes or proposals from suppliers
- Communicating with suppliers and brands via email /call to manage wholesale accounts.
- Communicating with brands to understand their requirements and needs. Keep follow-up with them

### Customer Service Representative | Novus Communication

- Generating sales leads that develop into new customers
- Responding promptly to customer inquiries
- Managing incoming calls and customer service inquiries
- Communicating with customers through various channels
- Communicate with customers to understand their requirements and needs.



## SKILLS

- Problem Solving
- Time management
- Excellent written and verbal communication.
- MS-Office