

Solomon Phinias Peter



Sales Representative

Work Experience



Sales Representative

Macleans Intelligent Workforce , 2 months)

- Boosted sales activities by 30% in the Grayerville area by overseeing the generation to closing of deals
- Maintained a 100% customer satisfaction rating and generated 10% growth in annual revenue by working closely with sales and support teams
- Opened 3 new Sales meetings during first week by providing prompt, consistent, quality.
- **Ibex as Customer Support**
- (September 4 ,2018 till November 2018)
- **S.t Rita School** as Assistant Teacher
- (Jan 1,2018 to May 2018)
- **Eplanet as Customer Support**
- (September 11,2017 to January 2018)
- **Arthur Lawrence Project coordinator**
- (October 7 ,2014 to Nov 2014)
- **Operations Supervisor** Htech (National Bank Pakistan) OCT. 2019 to Nov 2020
- **UNION BANK(Standard Chartered)** DEC 2005 to Sept 2006
- **Mashreq bank(as Collection & Recovery agent):**
July 2021 till Dec 2022

Education History

Bachelor of Commerce in Management & Administration,
executive MBA program : Dadabhoy Institute
Government College of Commerce And Economics,

Volunteer Work and Certification

- **Volunteer English Teacher, St Rita High School Saddar**
- **Diploma in Computer science**
- **Certificate in Graphics**
- 5 years in Body building gymnasium
- **Awardee Certificate, Library Organizer City School**

LinkedIn Profile:

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Relevant Skills

- Account Management
- Customer Relationship Management Software
- Strategic and Social Selling