

# TAIMOOR SHAH

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## Academic Qualification

2016 – 2020	Bachelor in Management Sciences
2014 – 2016	A-Levels
2012 – 2014	O-Levels

## Institute

Ghulam Ishaq Khan Institute, Topi, Swabi, KPK  
Rockford Cambridge School  
Beaconhouse School System

## Professional Experience

### LEVI'S STRAUSS & CO. Karachi | Assistant Operations Manager

(Feb 2023- Present)

- Developing store strategies to raise customers pool, expand store traffic, and optimize profitability
- Ensuring high levels of customers satisfaction through excellent service
- Report on buying trends, customer needs, and profits.
- Propose innovative ideas to increase market share
- Deal with all issues that arise from staff or customers (complaints & grievances)

### BAZAAR TECHNOLOGIES, Hyderabad | Assistant Warehouse Manager

(Jan 2022 – Oct 2022)

- Worked on strategies to look after the risks and damages to handle them smoothly
- Thoroughly handled Applicant Tracking System (ATS) to look after their inventories through zebra designer & Bazaar App (Their company-based software)
- Directly worked on lean/Six Sigma approach for steady work operations

### PEARL CONTINENTAL HOTEL, Hyderabad | Marketing Outreach Lead

(Jan 2021 – Aug 2021)

- Implemented strategic alliances and joint ventures for the growth of the business. Worked on SWOT analysis for business growth and to know the market sales and operations and worked on the implementation of the scrum framework

### T-CURVE, Karachi | Senior Executive International Sales Officer

(July 2020 – Dec 2020)

- Made weekly reports on customers' feedback and analyzed their data to inspect their issues and applied problem-solving skills.
- Worked on Customer relationship management portal.

### TG REAL ESTATE AND SERVICES, Cairo, Egypt | Summer Internship

(July 2019 – Aug 2019)

- Been part of the sales and customer relations team. Cold Calling Experience.

## Major Projects

### • Business Thesis- Final Year Project

- Importance of Startups and how to develop SMEs into big businesses in Pakistan

## Organized & Managed

- ASRAR's concert.
- Junaid Akram's session
- Ali Moeen Nawazish's session
- Pervez Hoodbhoy's session

## Leadership and Extra-Curricular

- **IEEE GIKI STUDENT BRANCH** (Technical recruitment, Sponsorship head, and logistics head)
- **AICHE GIKI Chapter (2017-2018)** (Branding Executive)
- **IMEC GIKI- International Mechanical Engineering Convention** (Technical recruitment, Logistics in-charge, Sponsorship Head)
- **PROJECT TOPI** (Marketing Director)
- **NEO GIKI - National Electronics Olympiads** (Technical recruitment, Logistics in-charge, Sponsorship Head)
- **GIKI Sports Society** (Active member)

## Skills

- Negotiation
- Creative Thinking
- Public Relations
- Team Leader