


Muhammad Ibrahim




Personal details


 Muhammad Ibrahim


 ibbikhan500@gmail.com


 03368287238

 House no R1/195 first floor
jahangir town scheme 33 near
chase plus johar complex, 1st
floor
75544 Karachi


Skills


Communication 


Ability to work under pressure 


Decision making 


Time management 

Salesforce 


Salesloft 


HTML 

Cold calling 

SaaS sales 

Languages

Urdu 

English 

Education

Bachelor In Arts
Karachi university, Karachi

Feb 2022 - Present

Intermediate
Karachi, Karachi

Mar 2020 - Apr 2021

Employment

Account Executive

Jun 2022 - Dec 2022

Motive, Karachi

Educating Safety & Fleet Managers, Understanding their Requirements & Helping them get started with Motive

Sales development representative

Sep 2021 - May 2022

Scalemill, Karachi

Generating new sales opportunities by doing cold calling and marketing the product.

Converting leads to closed deals.

Sending proposal emails to the customers and setting an appointment.

Negotiation Officer

Jun 2021 - Sep 2021

Appedology, Karachi

Collection on Interpret bill.Co-ordination with insurance companies and attorneys to negotiate and resolve outstanding balances on bills using phone, email and fax.

Customer service representative

Dec 2019 - Dec 2020

BPO 360 Solutions, Karachi

Lead generation.

Daily follow up calls and information gathering to determine the best possible candidates for products and services.

Sales representative

Jan 2017 - Feb 2019

Globalcom solutions, Karachi