

ASJAD MUMTAZ



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Barakahu, Islamabad



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Profile

Looking forward to a position where I can best utilize my Sales, managerial, interpersonal, and communication skills that I have developed during the time spent with my current company.



Professional Experience

Onboarding Analyst

Base Camp Data Solutions

Feb 2022 – present

Hyderabad

- Onboard new clients for the company's products and services.
- Present projects and tasks progress in routine meetings with Director of Sales.
- Lead the site installation projects and ensuring customer satisfaction with the services.
- Order ReBiz equipment to be installed (CCTV Systems), create job contract, set budget, find and negotiate with technicians to install/upgrade/troubleshoot equipment at client's various locations all over the United States.

CSR

TouchStone Communications

Nov 2020 – Feb 2022

Islamabad

- Identified new business opportunities through cold calling, networking, marketing and prospective database leads.
- Helped large volume of customers every day with positive attitude and focus on customer satisfaction.
- Contacted potential customers to capitalize on sales opportunities.
- Emphasized product specifications to meet customer needs.

CSR

Platinum Tech

Sep 2020 – Nov 2020

Islamabad

- Assisted call-in customers with questions and orders.
- Identified new business opportunities through cold calling, networking, marketing and prospective database leads.

Auditor

Base Camp Data Solutions

Jul 2016 – Aug 2020

Hyderabad

Camera Monitoring



Education

Bachelor's In Commerce

University of Sindh

Jan 2015 – Jan 2017

Hyderabad

Intermediate

F.G Degree College Cantt:

Aug 2012 – May 2014

Hyderabad



Skills

- Sales
- SQL
- Effective Communication
- Performance and Team Management
- Inbound and Outbound Calling