

## Ibrahim Khan



### Personal details



Ibrahim Khan



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### Skills

Communication	● ● ● ● ●
Ability to work under pressure	● ● ● ● ●
Decision making	● ● ● ● ●
Time management	● ● ● ● ●
Salesforce	● ● ● ● ●
Salesloft	● ● ● ● ●
HTML	● ● ● ● ●
Cold calling	● ● ● ● ●
SaaS sales	● ● ● ● ●

### Languages

Urdu	● ● ● ● ●
English	● ● ● ● ●

### Education

#### Bachelor In Arts

Karachi university, Karachi

Feb 2022 - Present

#### Intermediate

Karachi, Karachi

Mar 2020 - Apr 2021

### Employment

#### Account Executive

Motive, Karachi

Jun 2022 - Present

#### Sales development representative

Scalemill, Karachi

Sep 2021 - May 2022

Generating new sales opportunities by doing cold calling and marketing the product.

Converting leads to closed deals.

Sending proposal emails to the customers and setting an appointment.

#### Negotiation Officer

Appedology, Karachi

Jun 2021 - Sep 2021

Collection on Interpret bill.Co-ordination with insurance companies and attorneys to negotiate and resolve outstanding balances on bills using phone, email and fax.

#### Sales representative

Quality patches, Karachi

Dec 2020 - Feb 2021

Vector and Digitizing sales

#### Customer service representative

BPO 360 Solutions, Karachi

Dec 2019 - Dec 2020

Lead generation.

Daily follow up calls and information gathering to determine the best possible candidates for products and services.

#### Customer service representative

UBL, Karachi

Sep 2019 - Nov 2019

#### Sales representative

Globalcom solutions, Karachi

Jan 2017 - Feb 2019