



ZUBAIR UDDIN QURESHI

REGIONAL SALES MANAGER



OBJECTIVES:

To work in an organization where I can use my skills to its benefit and enrich my knowledge gain more responsibilities and experiences, so that I am in a better position to plan a better future the mutual the company and serve as my own self.



CONTACT

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SKILLS

CREATIVE



TEAMWORK



INNOVATE



COMMUNICATION



EDUCATION

- **Bachelor in Commerce** // 1994
karachi university
- **Intermediate Pre Engineering** // 1992
Govt DJ Science college
- **Matriculation in Science** // 1989
Public School Sukkur



EXPERIENCE

- **ANA & BALTIA INDUSTRIES PVT.LTD**
Regional Sales Manager (Consumer) // Apr-19- Continue
Create regional plans and quotas In alignment with business objective
Fore casting annual, quarterly and monthly Sales goals
Developing specific to ensure growth both long and short term.
- **IBL Operation Pvt ltd** // Dec 2016- March - 2019
Area Sale Manager (Pharma)
Managing , training and providing Overall guidance to the sales team
Of an assigned territory.
Setting reasonable sales targets to achieved by the sales team
Completing monthly, quarterly and yearly sales target.
- **Santex Karachi** // July - 2014 ~ Nov 2016
Area Sale Manager
- **SJG Fazal Ellahi Pvt. Ltd** // Dec - 2007 ~ Jun 2014
District Filed Manager
- **SJG Fazal Ellahi Pvt. Ltd** // Feb 2000 ~ Nov 2007
Senior Territory Manager
- **SJG Fazal Ellahi Pvt. Ltd** // Dec 1995 ~ Jan 2000
Medical Representative
- **Vikor Enterprises Pvt. Ltd** // Mar 1993 ~ Nov 1995
Sales Representative



SOFTWARE

MS Word



MS Excel



MS Power Point



MS Project



Business Object (BO)

