

Ahsan Shahid

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Dear Sir/ Madam,

This letter is to introduce myself for a suitable position in your organization. My diversified and in-depth professional work experience at **Deloitte Yousuf Adil & Chartered Accountants** (*a member firm of Deloitte Touché Tohmatsu Limited*) during the tenure of 3.5 years of mandatory article-ship as per **Institute of Chartered Accountant** law alongwith the professional experience of working at **Clients of diversified industries** coupled with a record of outstanding performance at both professional and academic levels (as mentioned in my resume) has enabled me to present myself as a potential candidate.

Being a **Chartered Accountant**, with an outstanding academic background and unique working exposure, I have been consistently providing professional services at the firm that proves my determination and demonstrates my unyielding commitment to work hard for the accomplishment of my goals.

I am currently working as the Head of Finance at **Expo Store**. Here, I had an opportunity of being involved in various special nature advisory engagements, compliance of the International and Local Regulation and validation for a wide spectrum work experience. This has provided me with an in-depth view of the key business processes, accounting and internal control systems, corporate governance and regulatory as well as accounting framework for a range of industries. Moreover, it has enriched me professionally and equipped me with traits needed to deal with a variety of situations in an innovative, effective and efficient manner.

In addition to this, my expertise in **Financial Modelling** gives me an edge as I have complete knowledge of preparing comprehensive financial models based on Excel and have an experience of preparing financial model of new business comprising of Income Statement, Balance Sheet, Cash Flow Statement etc. using Excel 2010 (Advance Level) including data analysis skill of data table and scenario manager, Macros, user defined functions and graphical tools and charts.

I am looking forward attaining opportunities so as to be able to render services based on my qualification and work experience realizing that competitive working environment might prove a challenging task for me, however, it might enable me to accomplish my cherished goal, I suppose.

Anticipating encouraging response.

Kind regards,

Ahsan Shahid

Enclose: Resume

Ahsan Shahid Sagheer Khan

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Mobile: + 92 346 3532973 **Email:** ahsanahidsagheerkhan@gmail.com **Skype I.D:** ahsan.shahid41
Marital Status: Single **Date of Birth:** April 12, 1991 **NIC #:** 42201-5755490-5
Language Proficiency: English and Urdu **Religion:** Islam



Personal Statement

Life is all about knowing who you are, understanding where you are, and then dealing with it.

Professional Qualification

Particulars	Institute	Year	Status
Associate Chartered Accountant (ACA)	The Institute of Chartered Accountants of Pakistan (ICAP)	2015	Qualified Chartered Accountant
Associate Member (APA)	Pakistan Institute of Public Finance Accountant (PIPFA)	2019	Qualified PIPFA Member

Academic Qualification

Master in Commerce	University of Karachi	2017	Passed.
Bachelors of Commerce	University of Karachi	2012	Secured 1st Division.

EXPERIENCE

Expo Store	<i>Mar. 2018 – To Date</i>	<i>Head of Finance</i>
Dr. Ziauddin Enterprises	<i>Feb. 2017 – Mar. 2018</i>	<i>Financial Analyst</i>
DELOITTE YOUSUF ADIL & Chartered Accountants- a member firm of Deloitte Touché Tohmatsu Limited	<i>Dec. 2011 – Jan. 2017</i>	<i>Assistant Manager External Audit</i>
SECONDED TO EXIDE PAKISTAN LIMITED	<i>Sept. 2015 – Sept. 2016</i>	<i>Deputy Manager Internal Audit</i>

KEY RESPONSIBILITIES

Expo Store

As a **Head of Finance**, following are my key responsibilities:

Involved in formulation of various systems, policies, procedures, commensurate with the need of the company Budgeting, Forecasting, Cost & Credit Control, Margin Analysis, Costing & Profitability Analysis and Management Reporting Engage in the updation of the Local Laws as well as the International Laws and their implications to the Institute.
Involved in Financial projections of collaborations.

Dr. Ziauddin Enterprises

As the Financial Analyst, I was responsible for

Determines cost of operations by establishing standard costs; collecting operational data.

Identifies financial status by comparing and analyzing actual results with plans and forecasts.

Guides cost analysis process by establishing and enforcing policies and procedures; providing trends and forecasts; explaining processes and techniques; recommending actions.

Deloitte Yousuf Adil & Chartered Accountant

I was working as an **Assistant manager (External Audit)** and my key responsibilities included:

Leading large teams through planning, execution and completion stages of audit;

Planning and coordination of engagements to meet stringent deadlines, including team supervision, training and motivation;

Conducting business and audit risk assessment through client meetings and via research and analysis and cumulative audit knowledge;

Assisting clients in preparation of Financial Statements in accordance with International Financial Reporting Standards (IFRSs), local corporate laws and directives of regulatory authorities;

Providing on going advisory and value added services in various business aspects to clients; and

Ensuring the engagements are carried out in compliance with Deloitte Audit Approach, International Standards on Auditing and in compliance with local laws and regulations and directives issued by the Securities and Exchange Commission of Pakistan and other regulatory authorities.

CLIENTS PORTFOLIO

The experience of the firm has provided me with an in-depth view of the key business processes, risk management procedures, accounting and internal control systems, corporate governance and regulatory as well as accounting framework for various business sectors. Most significant clients in various sectors and related engagements that have contributed to my professional growth is given below:

Industry / Client

Insurance

Pak-Qatar Family Takaful Limited

Financial

Pakistan Mercantile Exchange Limited
Bank of Tokyo Mitsubishi
First Women Bank Limited

Manufacturing and Service Sector

Mima Knit Private Limited
Prime Safety Private Limited
FTC Management Company
Dawood Lawrancepur Limited
International Air Transport Association (IATA)
Trading Corporation of Pakistan
Karachi Club
Shahnawaz Private Limited
Shezan Private Limited
Lundbeck Private Limited

Other Non-financial

Institute of Cost and Management of Pakistan

Certifications

Review of compliance with the best practices of
Code of Corporate Governance applicable to all
listed entities in Pakistan
Accounting Services of City Bank of Pakistan

Areas of responsibilities

Strategic audit planning

Developed general strategy, detailed audit plan and audit programs in respect of annual and interim audits.

Computed detailed time budgets and coordinated with the staff to meet the reporting deadlines.

Applied new technical pronouncements and identified areas of potential risks.

Coordination and management

Delegated work to the staff, performed reviews and provided appropriate directions for conduct of work.

Addressed and resolved significant accounting and auditing issues raised.

Involved actively in discussions with the Audit Partners and Client's Senior Level Management.

System evaluation, documentation and risk management

Obtained understanding of Accounting and Internal Control System to assess the overall audit risk.

Assessed control risk at the preliminary stage.

Evaluated the effectiveness of the design and operations through test of controls.

Identified weaknesses, addressed risk and provided suggestions to improve the Internal Control System.

Corporate business and financial reporting

Complied with the instructions for financial reporting.

Prepared reports on financial results for submission to the management and audit Summary memorandum for Deloitte.

Prepared annual and limited scope financial statements for statutory purposes.

Detailed verification and field work

Obtained sufficient appropriate audit evidence through substantive analytical procedures and physical stock counts.

Preparation of working papers and documentation for different areas of the audit which mainly includes the following;

- Fixed assets, receivables, payables, cash, revenue, administrative expenses and intangible assets for all type of client.
- Loan and advances, cost of manufacturing, stock valuations

INTERNSHIPS

Awarded with 2 months internship of Serena Hotel (Faisalabad) on my outstanding performance in the curricular activities Aga Khan Higher Secondary School.
Completed 1 month internship from Habib Bank Limited.

PROFESSIONAL DEVELOPMENT

Completed 48-hours course of **Financial Modelling** which enabled me to prepare financial models, budgets and projections using Macros, Scenario manager, graphical tools, data function and user defined functions.

Passed various **E-learn** and participated in Deloitte **training programs** from Junior to senior levels as devised by DELOITTE for its audit, advisory and personality developments.

Completed 100-hours **Presentation Skills Training Course (PSTC)** recommended by the Institute of Chartered Accountants of Pakistan that includes Role Plays, Group Discussions and preparation and practical delivery of presentations in audience.

Completed 90-hours **Course of Computer Practical Training (CCPT)** recommended by the Institute of Chartered Accountants of Pakistan.

Attended various seminars and workshops arranged by the Institute of Chartered Accountants of Pakistan including two days **ICAP Golden Jubilee Conference** held at Pear Continental Karachi in 2011.

On hand practical experience of using the **AS2** (an audit software of Deloitte).

On hand practical experience of using various automated accounting packages such as **Sidat Hyder Financials** and **SAP**.

PROFESSIONAL TRAINING COURSES

Particulars	Description
Audit Excellence 2013	Simulation based training workshop for Partners and Managers on Deloitte Approach and guidance of IFIAR
IFRS Excellence	IFRS based training
Framework for the preparation and presentation of financial statements	The Framework module covers concepts as established by the IASB by which financial statements are prepared

EXTRA CURRICULAR / ACHIEVEMENTS

Professional Teacher

Teaching CA Courses at Lakhani School of Accountancy (LSA)

Additional Activities

Learnt the art of Taekwondo (karate) from Pakistan Sport Complex.

Member of school hockey team and participated in my College Badminton Tournament.

Participated in Inter Collegiate Debate competition.

Participated in Kangaroo World Competition, an international math event.

Took part in inter school swimming competition.

Also participated in Science Olympiad and was awarded 2nd Prize.

<i>Geographical Preference</i>	Willing to relocate and can travel for official assignments
<i>References</i>	Will be furnished if required
<i>Availability</i>	On urgent basis.