



# Mohammad Ali Baloch

## ➤ **Proficiency Skills**

- Excellent English linguistic and writing skills.
- Exposure in Sales, Psychology, Public administration, Human resource and interactive multimedia.
- Ability of handling multiple priorities and pressure.
- Easy to approach and flexible
- Good communicational skills with strong power of persuasion.
- Genuine interest in personal and professional growth.
- Can deal with foreign clients with British and American accent both.
- Specialty in handling tough clients and prevent cancelations and escalations that agents face most of the times.

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Karachi.

## ❖ **Objective**

- To utilize my skills, Grow with experience and learn of all the possibilities to become the best of my field, by working hard and smart to attain my full potential; So that I may assist the organization to reach the peak in the competitive market nowadays and finally achieve a key position in the organization.

## ❖ **Education**

- Matriculation with Grade A. From Army Public School And College System . In year 2007.
- Intermediate with Grade B. From Government City College Hyderabad. In year 2009.
- B.Com in Second Division. From University of Sindh. In year 2012.

## ❖ **Work Experience**

- Tutored English classes and CSS Preparation classes for more than 2 years.
- My first official job was at United Bank Limited as a Personal Banker for 6 months in 2016. My duties consisted of managing clients, selling them our products and making sure they stayed with us.
- On August 20<sup>th</sup> 2016 I joined Jatoi Protein Farm as Sales manager, where I had to keep check on all the inflow and outflow of goods while earning profit and managing staff at the same time.
- On 1<sup>st</sup> January 2017 I joined TRG, in DGS in their inbound international sales campaign regarding Telco products, I resigned after 6 months as I found a better opportunity.
- On July 10<sup>th</sup> I joined another BPO where I worked as an agent for one year, then was promoted as floor manager, and then was promoted as General manager.