



Market-savvy Business Professional offering management expertise and successful background driving sales success. Manage sales effectively from initial planning stages through deployment and customer service. Administer all back-end functions to keep team on-task and highly effective

ALI ISRAR

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Personality Highlights

- Strong decision maker
- Innovative
- Service-focused
- Charismatic
- Presentable
- Leadership
- Well groomed
- Communication

Languages

English
Urdu

EDUCATION

- **B.E.CIVIL** from **NED UNIVERSITY OF ENGINEERING AND TECHNOLOGY** (2017-2021)
- **INTERMEDIATE** from **ADAMJEE GOVERNMENT SCIENCE COLLEGE** (2015-2017) –percentage of 81%.
- **MATRICULATION** from **THE EDUCATORS**(2014-2015)- percentage of 88%

EXPERIENCE

- **INTERNATIONAL SALES EXECUTIVE** **Mar 2022 - Current**
Rex D | Karachi, Pakistan
 - Managing Sales & Marketing via the channel of Tele Marketing.
 - Also working on SMS and Email marketing for company's product in the UK and African market.
 - Mainly working in the countries Like Kenya, Zimbabwe, England and Ireland.
 - Also, Managing the social media campaign of the product.
 - Finding new customers, promoting and selling the company's product
 - Negotiating and writing contracts
 - Co-ordinate with the delivery and documentation team.
 - Meeting targets
 - Profit analysis
 - Making weekly and monthly reports.
 - Giving sales presentations to prospective clients.
- **CUSTOMER SUPPORT SPECIALIST (WALMART)** **Sept 2021 – Mar 2022**
IBEX | Karachi, Pakistan
 - Responding to customers professionally to provide information about products and services, take/cancel orders or obtain details of complaints.
 - Keeping records of customer interactions and transactions.
 - Taking follow ups on customer's inquiries and requests
 - Refer unresolved customer grievances or special requests to designated departments for further investigation

ACHIEVEMENTS

- Top performer for Ibex Global for the month of January.
- President MOSAIC Society-NEDUET
- SPARK X- A small startup to empower youth and making them realize the importance of modern age technologies and softwares.

TECHNICAL KNOWLEDGE

- Great command of MS Office (Excel, Word and PowerPoint).
- Understanding of the Digital Space.
- Great in communication both SPOKEN AND WRITTEN
- Simple, clear and customer centric communication
- Excellent listening skill and ability to empathies with customer needs.
- Negotiation and conflicts resolution skills.