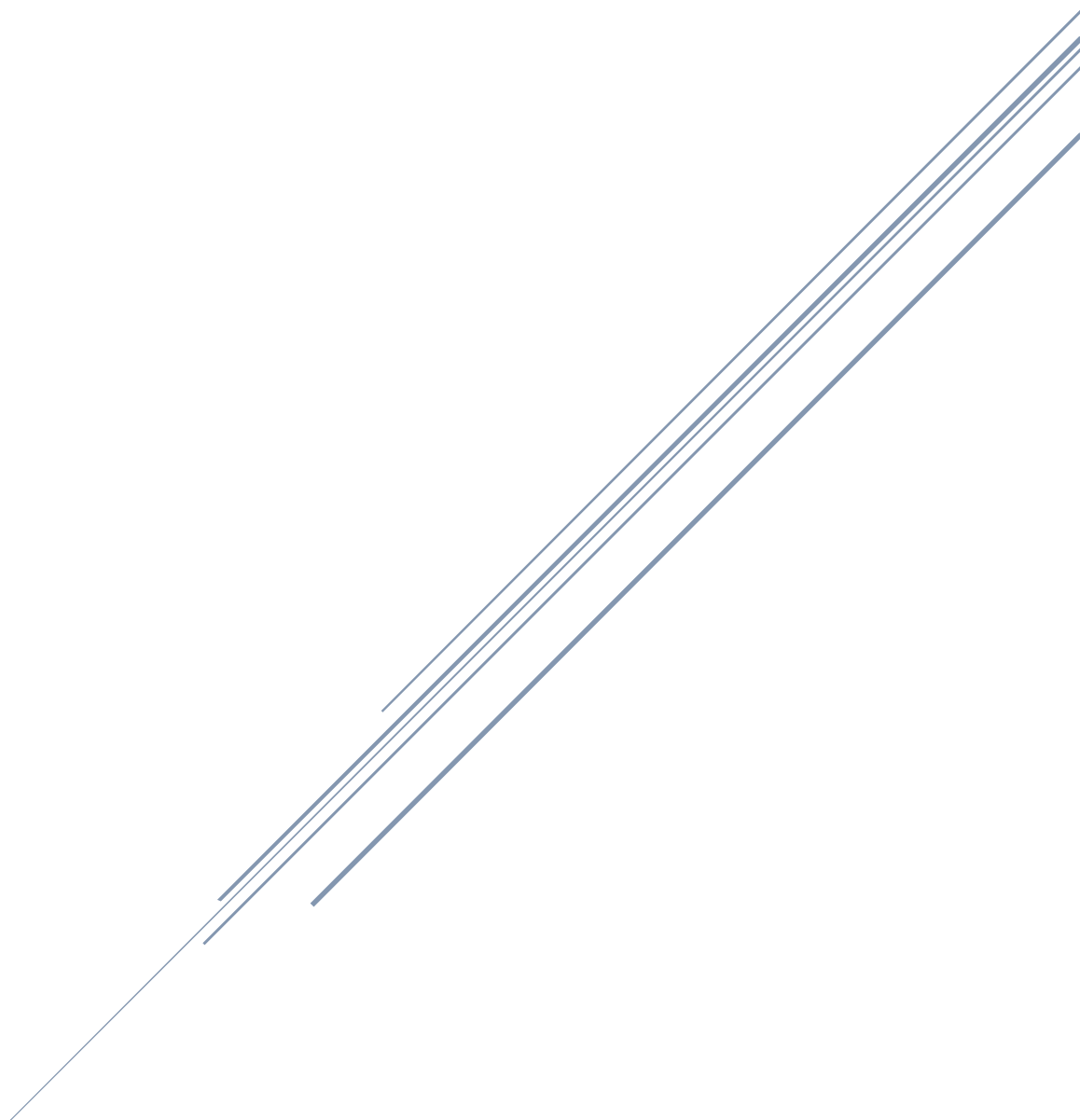


RESUME

OF

DAIM ZIA



Daim Zia

Looking for a challenging role in a reputable organization to utilize my skills for the good and the growth of the organization as well as to enhance my knowledge about new and emerging trends in this sector

Personal Info

Address

House No 5/1092 Shah Faisal Colony, Karachi, Sindh, 75230

Phone

+923111207522

E-mail

daim.zia7@gmail.com

Skills

Outsourcing.
Lead generation.
Data entry.
SAP
Email scraping and validation.
Networking.
Time management
Preparation.
Correspondence handling.
Martial artist.

Work History

2022 Present	IBDM Swag-Kicks, Karachi, Sindh. Working at Swag-Kicks as an INTERNATIONAL BUSINESS DEVELOPMENT MANAGER , My job is to Setting goals and developing plans for business and revenue growth also to handle international sales department and prospect for new clients to help grow an organization.
2021 - 2021 May - Nov	KPO Dawn Bread, Karachi, Sindh. Working at Dawn Bread as a "KEY PUNCHING OPERATOR" in "Sales DEPARTMENT" at their Federal B industrial unit.
2020 - 2021 Dec - Feb	FLOOR MANAGER AS GLOBAL, Karachi, Sindh. Worked as FLOOR MANAGER in AS GLOBAL , for a year to handle the Sales agents & motivate them to goal the targeted leads also to look after the clients & campaign for their quires.
2019 - 2020 Sep - Dec	SUPERVISOR WOLF BPO SOLUTIONS, Karachi, Sindh. Having 15 months of experience as a supervisor in WOLF BPO SOLUTIONS , A home based work on outbound campaign to generate targeted leads in USA on Diabetic and also to look after the team working under me.
2017 - 2019 Apr - Aug	ENGLISH INSTRUCTOR & SPEAKER RLCC, Karachi, Sindh. Creative, resourceful teacher with 2 years of varied instructional experience to build a long-term career as a vocational teacher in a position that offers opportunities for career growth, and to keep up with cutting-edge teaching technologies.
2018 - 2019 Jun - Aug	VERIFICATION AGENT D'Cactus, Karachi, Sindh. Having experience of 1 year as a verification agent in D'CACTUS , to generate leads on outbound call for DME
2017 - 2018 Apr - Jun	ENGLISH INSTRUCTOR Core Tech, Karachi, Sindh. Having 1 year experience as an ENGLISH TEACHER to Coordinate special excursions to local points of interests and more extensive study trips to expand learning for English students.

Education

2018	Matric FIELD-SCIENCE E.S.S, School, Karachi, Sindh.
2021	Intermediate FIELD-FSC Pak Askari College, Karachi, Sindh.

Courses

Countinued From:	Fullstack Web Development Saylani Mass Training
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Reference

- Reference Will Be Furnished On Demands