A. Haque Ghouri

House A 201, Block 12, Gulistan e Johar, Karachi.



**PERSONAL PROFILE:**

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| Father’s Name: | Abdul Majeed Ghouri |
| Date of Birth: | 22 Dec 1974 |
| Religion: | Islam |
| Nationality: | Pakistani |
| NIC. No: | 42301-0110182-1. |
| E-mail: | **haque\_ghouri@yahoo.com** |
|  | **haque\_ghouri@ghouris.com** |
| Cell: | +92 33-32364411 |

**Profile Summery*.***

* I am experience and successful **Marketing and Sales** Management and administrative experience gained from highly-competitive MNCs & National environments. The key positions I held in Pharmaceutical companies at different stages in my career have honed my skills in business planning and analysis, **Brand management, Sales Management, team management, Training , Trade Marketing, counter sales and Customer relationship management,** conflict resolution, consumer and competitive analysis.

**Noesis Group: Dec 2019 to May 2021**

Business Manager

Sales Management, Marketing Management, Advertisements writing Team Leadership , New Business launches, Structuring as well as Re-structuring of teams, making plans of strengthening succession bench including training and development plans in-line with leadership profile and core job responsibilities.

* Noesis Pvt ltd works in dermaceutical segments with Galderma skin care products, like Hyloronic acid contains Products.
* Revitalize to current business and lounch new products health care segments.
* Launched Bwell swiss personal care medical and diagnostic products.

And I have largest experience in pharma and medical equipment sales and marketing.

Like worked with

**Silver Surgical**  as Sales Manager, Feb 2018 to Nov 2019.

**AM distributor**  as Regional Sales Manager from May 2015 to Jan 2018.

**S.Ejaz Uddin & Co**  as Area Sales Manager **from** April 2012 to April 2015**.**

my career start with pharmaceutical companies from 2005 to 2012.

**EDUCATIONAL STATUS**

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| Graduation: | B.Sc. with Zoology & Botany from Urdu Science College |
|  | Karachi. |
| DHMS,RHMP: | Registered Homeo Doctor from NCH govt of Pakistan. |

**TRAINING/Technical Experience**

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DIT: Skill development of Pakistan. 2003

Courses: Sales skills workshop, Products branding skills in Hilton. 2005

Sales training As well is in Atco lab. 2007

Patient critical care workshop in Medinostic Health Care. 2010

SV2 disposable transport ventilator. 2010

Airway: Training workshop for Portex Airways products from

Smith Medical in Dubai. 2014

Ventilators: Training workshop for Transport Ventilators from 2014

Smith Medical in Dubai.