**Jawar Khan**

**Personal Info:**

* Father’s Name: Shamshair Khan
* Date of Birth: 22 Jan 1988
* Marital Status: Married
* Gender: Male
* Nationality Pakistani



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**Profile:** A self- starter, who enjoys a challenging environment and will rise to any challenge. Over 10 years of experience with accomplishments in worldwide marketing, product design and management, client and partner management, operations, enterprise class applications, strategic business planning, multi-million dollar budgets, and P&L responsibility. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization. I evaluate situations and make decisions on a logical and calculated basis. I am able to deal with difficult situations with a high level of patience and wisdom.

**Education and Qualifications:**

* **2017 B.Com / BSC From : Karachi University**
* **2006 Intermediate From : Sindh Board of Technical Education**
* **2004 Metric From : Sindh Board of Technical Education**

***Working Experience:***

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| **FSD Solutions:** |  |
| Company Name: | **FSD Solutions (Currently Working)** |
| Designation: | Business Development Manager. |
| Detail: | Working as Business Development Manager and managing a team to accomplish in **US and UK market**, Negotiating price closing deals with customers on chat and calls. Manage project milestones, daily tasks, plan, execute, and finalize projects according to schedule. Meeting project deadlines ensuring quality work.Responsible for defining the project’s objectives, and backlogs and overseeing quality control throughout its life cycle. Successfully answer all internal and external inquiries while consistently focusing on the strategic goals of the organization. The main product for our team was the Website and APP (Design and Development) |
|  | Working on all online platforms (**Freelancer, Elance, Guru,** [**PeoplePerHour,**](https://www.google.com.pk/aclk?sa=l&ai=CmaHTR-lSVvvaCtCPogPcxJRY5fHw_gWVg8D4nAL15vO6CwgAEAFgy9S0BaABo77XygPIAQGpAk8YMq29brk-qgQhT9BDSkCEwnEDJatprQrx5YxPs9yZ8P0UutCuG_pWV1EYgAfFwag1iAcBkAcCqAemvhvYBwE&sig=AOD64_223b_6Q-szVaRTkr0wen5zHeF7vw&clui=0&q=&ved=0ahUKEwigrqGAqqbJAhVCbY4KHTl1CicQ0QwIGA&adurl=http://www.peopleperhour.com/) **Upwork, and Fiverr etc.)** |
| **Axact:** |  |
| Company Name: | **Axact (From 2018 to 2020)** |
| Designation: | Assistant Business Development Manager. |
| Detail: | Working as Assistant Business Development Manager with the team to accomplish in **US and UK market**, Negotiating price closing deals with customers on chat and calls. Manage project milestones, daily tasks, plan, execute, and finalize projects according to schedule. Meeting project deadlines ensuring quality work.Responsible for defining the project’s objectives, backlogs and overseeing quality control throughout its life cycle. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization. The main product for our team is Writing Services in which we offer (Articles,  Blogs, Newsletters, Web Content, Whitepapers, Press Release, SEO writing etc...) |
| **Trade Optimize:** | Working on all online platforms (**Freelancer, Elance, Guru,** [**PeoplePerHour,**](https://www.google.com.pk/aclk?sa=l&ai=CmaHTR-lSVvvaCtCPogPcxJRY5fHw_gWVg8D4nAL15vO6CwgAEAFgy9S0BaABo77XygPIAQGpAk8YMq29brk-qgQhT9BDSkCEwnEDJatprQrx5YxPs9yZ8P0UutCuG_pWV1EYgAfFwag1iAcBkAcCqAemvhvYBwE&sig=AOD64_223b_6Q-szVaRTkr0wen5zHeF7vw&clui=0&q=&ved=0ahUKEwigrqGAqqbJAhVCbY4KHTl1CicQ0QwIGA&adurl=http://www.peopleperhour.com/) **Upwork, and Fiverr etc.)** |
| Company Name: | **Trade Optimize (From 2017 to 2017)** |
| Designation: | Project Coordinator & Business Development Manager. |
| Detail: | Working as Project Coordinator and Business Development Manager with the team to accomplish in **China market**, client and partner management, operations, enterprise class applications, strategic business planning, multi-million dollar budgets, and P&L responsibility. Manage project milestones, daily tasks, plan, execute, and finalize projects according to schedule. Meeting project deadlines ensuring quality work.Responsible for defining the project’s objectives, backlogs and overseeing quality control throughout its life cycle. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization.  Worked with online agencies and clients from China and providing them **E2E services.** |

**Creative Elegant :**

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| Company Name: | **Creative Elegant (Part Time) (From 2016 to 2017)** |
| Designation: | Project Coordinator |
| Detail:    **IISAR :** | Working as Project Coordinator with the team to accomplishments in worldwide marketing, product design and Management, client and partner management, operations, enterprise class applications, strategic business planning, multi-million dollar budgets, and P&L responsibility. Manage project milestones, daily tasks, plan, execute, and finalize projects according to schedule. Meeting project deadlines ensuring quality work.Responsible for defining the project’s objectives, backlogs and overseeing quality control throughout its life cycle. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization.  Worked with online agencies from (USA, UK, Australia, UAE) |
| Company Name: | **IISAR Foundation SSC, HSSC & Degree College (Since 2005)** |
| Designation: | IT Support and Extra Curriculum Coordinator |
| Detail:      **MiniBigTech :** | Working as System Support Coordinator in IISAR a well reputed Educational Organization where I work as IT Support and also work as extra curriculum for students with international organization like INTEL Education, Ilead NHMB and energactive, IEARN Pakistan, YES Program, GCA, MICROSOFT Education etc.. |
| Company Name: | **MiniBigTech (From 2016 to 2017)** |
| Designation: | Business Development Manager (Morning and Night) |
| Detail:      **Bits n Digits :** | Working as Online Business Development Manager with the team to accomplishments in worldwide marketing, product design and Management, client and partner management, operations, enterprise class applications, strategic business planning, multi-million dollar budgets, and P&L responsibility. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization. Worked on all online platforms **(Freelancer, Elance, Guru,** [**PeoplePerHour,**](https://www.google.com.pk/aclk?sa=l&ai=CmaHTR-lSVvvaCtCPogPcxJRY5fHw_gWVg8D4nAL15vO6CwgAEAFgy9S0BaABo77XygPIAQGpAk8YMq29brk-qgQhT9BDSkCEwnEDJatprQrx5YxPs9yZ8P0UutCuG_pWV1EYgAfFwag1iAcBkAcCqAemvhvYBwE&sig=AOD64_223b_6Q-szVaRTkr0wen5zHeF7vw&clui=0&q=&ved=0ahUKEwigrqGAqqbJAhVCbY4KHTl1CicQ0QwIGA&adurl=http://www.peopleperhour.com/) **Upwork, and Fiverr etc.)** |
| Company Name: | **Bits n Digits (From 2016 to 2017)** |
| Designation: | Business Development Manager |
| Detail: | Working as Online Business Development Manager with the team to accomplishments in worldwide marketing, product design and Management, client and partner management, operations, enterprise class applications, strategic business planning, multi-million dollar budgets, and P&L responsibility. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization. Worked on all online platforms (Freelancer, Elance, Guru, [**PeoplePerHour**,](https://www.google.com.pk/aclk?sa=l&ai=CmaHTR-lSVvvaCtCPogPcxJRY5fHw_gWVg8D4nAL15vO6CwgAEAFgy9S0BaABo77XygPIAQGpAk8YMq29brk-qgQhT9BDSkCEwnEDJatprQrx5YxPs9yZ8P0UutCuG_pWV1EYgAfFwag1iAcBkAcCqAemvhvYBwE&sig=AOD64_223b_6Q-szVaRTkr0wen5zHeF7vw&clui=0&q=&ved=0ahUKEwigrqGAqqbJAhVCbY4KHTl1CicQ0QwIGA&adurl=http://www.peopleperhour.com/) Upwork, and Fiverr etc.) |

**Infloway Technologies :**

Company Name: **Infloway Technologies (From 2015 to 2016)**

Designation:Business Development Manager

Detail: Worked as Online Business Development Manager with the team to accomplishments in worldwide marketing, product design and Management, client and partner management, operations, enterprise class applications, strategic business planning, multi-million dollar budgets, and P&L responsibility. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization. Worked on all online platforms ( Freelancer, Elance, Guru, [**PeoplePerHour**,](https://www.google.com.pk/aclk?sa=l&ai=CmaHTR-lSVvvaCtCPogPcxJRY5fHw_gWVg8D4nAL15vO6CwgAEAFgy9S0BaABo77XygPIAQGpAk8YMq29brk-qgQhT9BDSkCEwnEDJatprQrx5YxPs9yZ8P0UutCuG_pWV1EYgAfFwag1iAcBkAcCqAemvhvYBwE&sig=AOD64_223b_6Q-szVaRTkr0wen5zHeF7vw&clui=0&q=&ved=0ahUKEwigrqGAqqbJAhVCbY4KHTl1CicQ0QwIGA&adurl=http://www.peopleperhour.com/) Upwork etc )

**Web Design Ghost :**

# Company Name: Web Design Ghost (From 2014 to 2015)

Designation:Assistant Business Development Manager

Detail: Worked as Online Business Development Manager with the team to accomplishments in worldwide marketing, product design and Management, client and partner management, operations, enterprise class applications, strategic business planning, multi-million dollar budgets, and P&L responsibility. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization. Worked on all online platforms ( Freelancer, Elance, Guru, [**PeoplePerHour**,](https://www.google.com.pk/aclk?sa=l&ai=CmaHTR-lSVvvaCtCPogPcxJRY5fHw_gWVg8D4nAL15vO6CwgAEAFgy9S0BaABo77XygPIAQGpAk8YMq29brk-qgQhT9BDSkCEwnEDJatprQrx5YxPs9yZ8P0UutCuG_pWV1EYgAfFwag1iAcBkAcCqAemvhvYBwE&sig=AOD64_223b_6Q-szVaRTkr0wen5zHeF7vw&clui=0&q=&ved=0ahUKEwigrqGAqqbJAhVCbY4KHTl1CicQ0QwIGA&adurl=http://www.peopleperhour.com/) Upwork etc )

**Caladium Studio:**

# Company Name: Caladium Studio (From 2013 to 2014)

Designation:Assistant Business Development Manager

Detail: Worked as Assistant Online Business Development Manager with the team to accomplishments in worldwide marketing, product design and Management, client and partner management, operations, enterprise class applications, strategic business planning, multi-million dollar budgets, and P&L responsibility. Successfully answer all internal and external inquiries while consistently focusing on strategic goals of organization. Worked on all online platforms (Freelancer, **El**ance, Guru, [PeoplePerHour,](https://www.google.com.pk/aclk?sa=l&ai=CmaHTR-lSVvvaCtCPogPcxJRY5fHw_gWVg8D4nAL15vO6CwgAEAFgy9S0BaABo77XygPIAQGpAk8YMq29brk-qgQhT9BDSkCEwnEDJatprQrx5YxPs9yZ8P0UutCuG_pWV1EYgAfFwag1iAcBkAcCqAemvhvYBwE&sig=AOD64_223b_6Q-szVaRTkr0wen5zHeF7vw&clui=0&q=&ved=0ahUKEwigrqGAqqbJAhVCbY4KHTl1CicQ0QwIGA&adurl=http://www.peopleperhour.com/) **Upwork** etc )

**Constellation Printing Company:**

# Company Name: Constellation Printing Company (From 2004 to 2008)

Designation:Assistant Manager

Detail: Also worked as an Assistant Manager in Constellation Printing Press, this is the Pakistan’s biggest cheque printing company which distributes printed cheque books and material for only banks in Pakistan and all over the world.

**Currex International:**

# Company Name: Currex International (From 2005 to 2005)

Designation:Forex Trader

Detail: Also worked as a Forex Trader in Currex international, this is online forex trading company where my job was to handle online accounts of costumers and target it to the profit point and put sells and buys in costumers account with the authorization of the costumer.

**Skills and Interests:**

* Problem analysis and problem solving
* Adaptability and ability to work under pressure
* Powerfully positive attitude and dynamic enthusiasm;
* Able to work independently and as a cooperative team member.
* Tolerant and flexible to different situations

**Computer Skills: ( Software )**

* Proficient in Ms Office ( Ms- Word , Ms Excel , Ms PowerPoint )
* Graphics & Internet applications;
* Photoshop
* Html / Wordpress /PHP/
* Flash / Java

**Computer Skills: ( Hardware )**

* Computer assembling and maintenance
* Troubleshooting hardware and software problems
* Installing and configuring the peripherals, components and drivers
* Deep knowledge of printer and cartage refilling
* Familiar with hardware tools like servers, printers, networking and telecommunications devices
* Installed Hard disks, Floppy drives, CD Drives, Sound Blaster cards, CPU, Memory, Power supply unit, Network card, Video graphics card, Hard disk controller card on PC systems

**Projects Participated:**

* Intel Education ( Master Trainer and Award Winner )
* Ilead ( Nursing Healthy Minds and Healthy Body )
* I am Karachi
* Microsoft Education Teachers Training
* GCA ( Global Nomans Group )
* Water Rocket Project ( Suparco )
* YLC and JLC Conference
* Youth of Pakistan
* BBSYDP ( Web Designing Course )

**Objective:**

**Seeking a challenging career growth where I utilize my skills and enhance my potential and contribute for the growth of company as well as myself every day.**