

Rizwan Ansari

Objective:

Seeking a position where my communication skills, computer knowledge & organizational abilities will be helpful in contribution to the development of the organization with impressive Performance.

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Karachi, Pakistan

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WORK EXPERIENCE

Project Management & Senior Sales

Executive

- *Tcurve Software Solutions Company*

03 / July / 2019 – 02 / Feb / 2022 Karachi

Digital solutions provider, Powerhouse for digital marketing solutions

Senior Business Development & Customer

Care Manager

- *SBT Pakistan, (Hul-Hub) Software*

Solutions Company

23 / Feb / 2018 – 19 / June / 2019 Karachi

Digital solutions provider rigorously helping businesses run their best, providing the latest trending digital keys to open new doors of advancing your business.

Achievements / Task

- Achieved quarterly targets in past experiences
- Effectively managed a high volume of inbound & outbound customer calls.
- Maintaining fruitful relations with existing customers.

Business Development Executive

- *Limton Group of Companies*

07 / Jan / 2016 – 02 / Nov / 2017 Karachi

Limton is a pioneer in Time and Attendance Management and Access Control System in Pakistan

Achievements / Task

- Identify and communicate with new business leads for the organization.
- Manage the communication of the organization with clients via emails, calls and meetings.
- Follow ups in order to ensure proper delivery and payment recovery within given time line.

EDUCATION STUDY PROGRAM

Institution / Place of Education / Courses

Anglophile English Language Center

IELTS (2011)

Master of Business Administration

University Of Karachi

01/2015– 12/2016
Marketing (Major)

Karachi Pakistan

- Sales Management
- Service Marketing
- Project Report
- How consumers compare different Products of FMCG's in super markets a comparative study on Imtiaz and Chaseup super market.

Bachelor of Business Administration

University Of Karachi

01/2012 – 12/2014 Course Marketing

SKILLS

- Professionalism
- Communication Skills
- Interpersonal Skills
- Problem Solving
- Self-Management
- Organizing and Team Management
- Content Writing

ACTIVITIES AND INTEREST

- Enjoy indoor and outdoor activities
- Listening music to refresh myself
- Enjoy interaction with people
- Graphic design and image editing
- Traveling
- Automobile
- Video gaming
- **Language:** English and Urdu