



Muhammad Wajahat Khan

Sales Team Leader

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Nazimabad, Karachi, Pakistan

Summary

5+ years experience in Customer Relationship and account management. Adept at marketing automation and Salesforce automation. Proven track record for reversing customer pain points, especially during checkout. Team player and enthusiastic go-getter outgoing individual with a pleasant personality.

Skills

Written And Verbal Communication | Web Chat | Technical Support | Task Management | Sales Promotion | Sales Process Development | Sales Management | Sales Coordination | Retail Sales Experience | Real-Time Bidding | Proposal Writing | Outside Sales | Online Research | Online Marketing | Online Bidding | Office Administration | Negotiation Skills | Multi-Tasking | International Sales Experience | Excellent Communication | Customer Service Operations | Customer Relationship Management | Complaint Management | Client Service Oriented | Call Center Representation | Business Strategy | Business Sales Strategy | Business Networking | Business Manager | Business Development Process | Business Acquisition | Bidding Manager | Aftersales

Experience

- Feb 2016 - Nov 2019 **Sales Team Leader**
Habib Ullah Associates, Karachi, Pakistan
Team Management, Strategic Sale Leads, Customer Support, Team Mentoring & Coaching
- Apr 2015 - Jun 2015 **Sales Associate**
Jubilee Life Assurance Karachi, Karachi, Pakistan
Sale insurance policies to bank customers
- Oct 2014 - Feb 2015 **Customer Care Center**
Mobilink GSM (PMCL), Karachi, Pakistan
I left because of rotational shifts.

Education

- 2012 **University of Karachi**
Bachelors in Commerce , B.COM
Accounting,Business Economics,Statistics

Languages

Urdu
Expert

English
Expert