

Ali Faizan

Sales Executive

0330-3907946 | faiqumer@gmail.com

PROFESSIONAL PROFILE

Strongly dedicated and reliable Sales Executive with an outstanding client satisfaction and superior work ethic. Adept at functioning well as an independent worker with little to no supervision or as part of a Sales executive management team. Especially skilled at maintaining superb relationship networks with Clients vendors and all levels of staff with a high degree of courtesy and professionalism.

CORE COMPETENCIES

- Possesses an innovative and creative thought process with quick problem-solving abilities
- Competent at training, coaching, and mentoring employees, along with the ability to play a vital role as a team player
- Expert at communicating and collaborating with team members and office staff that expedites workflow

PROFESSIONAL EXPERIENCE

[E-Data Solutions] | [Sales Executive]

(Timeshare Campaign)

[From October 2017 till January 2019]

[All Solutions Marketing Group] | [Sales Executive, Closer]

(Timeshare Campaign)

[From January 2019 till December 2020]

[Converge Digital Solutions] | [Sales Executive]

(IT Sales)

[From January 2021 till July 2021]

[Creatics Technology] | [Sales Executive]

(IT Sales)

[From July 2021 till Present]

EDUCATIONAL BACKGROUND

- Diploma – 2019 - Present Aptech Computer Education, Karachi, Pakistan
- High School Certificate (Intermediate): Pre-Engineering – 2016 Govt Degree Boys College 5-L, Karachi
- Secondary School Certificate (Matriculation) – 2014 English Language High School, UAE

Responsibilities

- **Do Closing in the agents Leads**
- **Make Appointment for the prospect**
- **Follow up the Lead**
- **Convert Leads into Sales**

PROFESSIONAL SKILLS

- **Communication skills**
- **Collaborating skills**
- **Writing skills**
- **Multitasking skills**
- **Team-building skills**
- **Time management skills**