

# Joshua Ejaz

## Business Development Executive

To work in a dynamic and challenging organization to improve my own and the organization's performance and where my honesty and hard work are valued.



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Defence view phase 2, Karachi, Pakistan 📍

## WORK EXPERIENCE

### Customer support representative RG Solutions

2018 - 2019

Karachi, Pakistan.

*My responsibilities of a customer support executive was include: A professional approach in answering calls and provide information about products and **services**, taking input of issues and their redressal thereof. Maintaining records of transactions and interactions. M*

#### Achievements/Tasks

- Team Supervisor

### Sales Representative Saga city

02/2019 - 08/2020

Karachi, Pakistan.

*My role as Sales representatives was responsible for selling a company's products by identifying leads, educating prospects on products through calls, trainings, and presentations, and providing existing customers with exceptional support.*

#### Achievements/Tasks

- Assistant Manager

### Business Development Executive ICM JAPAN

Karachi, Pakistan

*My role of a Business Development Executive is to assist the organisations sales and growth efforts by contributing to new customer acquisition. ... Build contacts with potential clients to create new **business** opportunities. Keep prospective client database updated. Make cold calls for new **business** leads*

## EDUCATION

### Matriculation

St. Gabriel English high school

2017

Karachi, Pakistan.

### Intermediate

St Patrick Technical College Karachi

2019

Karachi, Pakistan

## EXPERTISE

Strong Communication

Adobe photoshop

Ms Excel

Tech Savvy

Sketching

Digital Sketching

## ACHIEVEMENTS

Team supervisor (2018 - 2019)

*I was promoted to team supervisor in 1 year at RG Solution*

Assistant Manager (2019)

*Promoted to Assistant Manager after my sales performance at saga city*

## LANGUAGES

English

Full Professional Proficiency

Urdu

Full Professional Proficiency

Punjabi

Full Professional Proficiency

## INTERESTS

Netflix

Reading

photography

Digital Games

Watching motivational speeches

Sales