

Shabbir Alam Ehram

Sales & Marketing Professional
Corporate Trainer

EDUCATION

MBA - MARKETING & HR

Iqra University
2017 - 2021

B.COM

University of Karachi
2013 - 2015

I.COM

Board of Intermediate Education,
Karachi
2010 - 2012

OBJECTIVE

I want to succeed in a stimulating and challenging environment, building the success of the company while I experience advancement opportunities.

PERSONAL PROFILE

Experienced Professional with a demonstrated history of working in the Corporate Sales & Marketing, and Training & Development industry.

Skilled in Communication, Team Management, Coordination and Conflict management; Strong education professional with Business Administration background from a well-known university, having capacity to become the linchpin of the organization with a positive attitude.

EXPERIENCE

ASSISTANT MANAGER

SALES & MARKETING

B2C, B2B

A.M DISTRIBUTORS PVT. LTD

Jan 2019 - Present

TRAINER

SOFT SKILLS and
CORPORATE COORDINATOR

AMAN TECH

April 2018- Dec 2018 (GIZ Contract)

HOD ENGLISH

O LEVELS

KN ACADEMY

INTERNATIONAL CAMPUS

August 2014 - April 2018

TRAINING HISTORY

Soft Skills

AmanTech, Ilaan.pk,
Diligens Group, NILT, MLH

International Sales

Ensign Communique, D-Cactus

Customer Care

Ilmiversity, Digital Hub

PROFESSIONAL SKILLS

Corporate Sales

Digital Marketing

Data Analytics

Communication Processes

Product Development

Business Development

MS Office

KEY SKILLS

MANAGEMENT & LEADERSHIP

Teaching, supervising, helping and mentoring a team of professionals

EFFECTIVE COMMUNICATION & DELEGATION

Building and maintaining a strong team of individuals working on the same goal

ADAPTABILITY & DETERMINATION

Being able to effect changes in a course of action with smoothness and timeliness

CONTACT

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Landhi, Karachi

CERTIFICATES

HARVARD BUSINESS SCHOOL PUBLISHING

Planning in Business
Writing for Management
Presentation in Business
2017 - 2018

RESEARCH

Digital Readiness and Acceptance of mobile advertising in gen Y and Z in Pakistan

<https://www.academia.edu/s/85455f912e?source=link>